



**Boat Sales Activity  
Washington State  
3rd Quarter - 2013**



Source of Sales	2013								2012		2012 & 2013 Comparison			
	July		August		September		3rd Quarter Total		3rd Quarter Total		3rd Quarter Change			
	Units	\$	Units	\$	Units	\$	Units	\$	Units	\$	Units	%	\$	%
New Dealer	507	\$13,414,328	332	\$11,479,215	143	\$6,078,559	982	\$30,972,102	715	\$28,774,170	267	37.3%	\$2,197,931	7.6%
New Import *	162	\$6,923,113	137	\$3,267,859	60	\$1,654,588	359	\$11,845,559	326	\$7,321,402	33	10.1%	\$4,524,157	61.8%
Used Dealer	436	\$11,117,817	360	\$10,829,748	234	\$8,487,173	1,030	\$30,434,738	1,050	\$36,909,688	-20	-1.9%	-\$6,474,949	-17.5%
Used Dealer Import	86	\$5,127,582	70	\$4,861,834	32	\$4,203,516	188	\$14,192,932	207	\$9,596,525	-19	-9.2%	\$4,596,407	47.9%
Used Private	4,456	\$14,985,323	3,328	\$9,710,173	1,798	\$8,225,489	9,582	\$32,920,985	9,443	\$30,728,348	139	1.5%	\$2,192,637	7.1%
Used Import **	1,108	\$9,675,310	813	\$6,360,247	378	\$3,959,770	2,299	\$19,995,327	2,130	\$14,097,253	169	7.9%	\$5,898,073	41.8%
<b>Total</b>	<b>6,755</b>	<b>\$61,243,473</b>	<b>5,040</b>	<b>\$46,509,075</b>	<b>2,645</b>	<b>\$32,609,095</b>	<b>14,440</b>	<b>\$140,361,643</b>	<b>13,871</b>	<b>\$127,427,386</b>	<b>569</b>	<b>4.1%</b>	<b>\$12,934,257</b>	<b>10.2%</b>

\* Current WA resident registers a new boat from an out of state dealer.

\*\* Current WA resident registers used boat purchased from out of state.

*Source: Washington Department of Licensing and Washington Sea Grant Program*